



French lease with Option to Purchase

French leases with option to purchase, SGB Finance's leading financing solution, have benefits that only a specialist can provide. With graduated or degressive payments, a lease with option to purchase from SGB Finance meets the highest requirements.

- Duration: up to 15 years*
- Capital contribution: 0–50%*
- New and second-hand boats subject to VAT*

You can enjoy all the benefits of leasing as well as (under certain conditions) a reduction in VAT.

Under French Regulations, payments on the leased boat are not subject to VAT during periods spent outside E-U Community territorial waters. You therefore benefit from a reduction in the taxable base for the time in which the boat is travelling or is moored outside E-U waters.

As it is often difficult for the lessee to provide formal evidence of the time spent outside E-U territorial waters, the tax authority grants a 50% VAT reduction on the lease payments.

SGB Finance purchases the boat that you have chosen on your behalf and leases it to you for a specified period.

At the end of the contract, you will have the option of purchasing the boat for a predetermined sum.

Leases with option to purchase are transferable*:

With SGB Finance, you can appoint a third party to take over your contract part

way through the leasing period in accordance with the principle of transferability. The new lessee therefore acquires a second-hand boat at advantageous conditions usually reserved for new boats.

Leases with option to purchase can be added *:

With SGB Finance, you are free to add new equipment to your boat. The equipment is incorporated directly into your leasing agreement (you decide either to increase the monthly payments or to extend the financing term). This allows you to purchase new equipment to enhance the value of your boat by adding such purchases to your financing agreement.

* Subject to the approval of SGB Finance and at the rate valid upon the date of application.

Example ** (rate applicable on 1 January 2009): boat with a 50% reduction in the taxable base for a French lease with option to purchase.

Purchase price (inclusive of tax)	Euros 100,000
Down payment (inclusive of tax)	Euros 30,000
119 monthly payments (excluding optional insurance)	Euros 707.97
Final residual value	0.01% of purchase price
Term	10 years, i.e. 120 months
Total leasing cost (excluding optional insurance): euros 114,258	

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